



Innovative Guarding & Safety Solutions

5120 Investment Drive • Fort Wayne, IN 46808 • Bus: 260-482-7544 • Fax: 260-482-7354
sales@faztek.net • www.faztek.net • design@faztek.net

Faztek is Expanding its Sales Team

Faztek, LLC is seeking an aggressive direct hire Sales Team member to help us expand sales in the mid-central United States. This territory would include the states of Kentucky and Tennessee, as the primary focus with expansion either into Alabama and Mississippi, or Virginia and West Virginia depending on the geographic location of the candidates.

This Sales person must have a sales background preferably in industrial sales, and some safety equipment knowledge and engineering skills would be helpful. The ability to hand sketch prospective guarding projects and read AutoCAD blueprints would be a requirement for the individual filling this position. The prospective position would entail doing both direct sales to the OEM and the manufacturing end user market as well as giving support to some distribution. The position would consist of nearly 80-90% travel with the remainder spent on quote follow up and account maintenance.

The position would report to the company COO where very aggressive sales goals will be set and reviewed, so only serious candidates need to apply. Quarterly trips to the manufacturing facility in Fort Wayne, IN will be required for Sales meetings, but the primary focus of this new hire will be to find and secure market share from a very large sales volume territory.

If you feel you have the ambition and meet the criteria to potentially fill this position to help build this dynamic growth company please send your resume to aaronm@faztek.net for review.